

#### **SEPTEMBER 23, 2024**

## FOR THE WEEK ENDING SEPTEMBER 20, 2024

42	1471	\$524B	\$16.0
ETF	ETFs	CAD AUM	Traded
<b>Providers</b>	(+19%YoY)	(+37% YoY)	(Last Week)

#### WEEKLY CREATIONS/REDEMPTIONS BY ASSET CLASSES

Fixed income (+C\$781M) and equity (+C\$741M) led inflows last week

	\$ Traded	Short Int	AUM	Net C/R	Net C/R (% AUM)		
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year
Fixed Income	3,564.9	0.9%	124,076	781.1	0.6%	2.5%	25.8%
Equity	10,161.5	0.8%	339,124	740.8	0.2%	0.5%	16.4%
Mixed Allocation	278.6	0.0%	19,723	99.2	0.5%	2.3%	35.7%
Commodity	660.2	0.7%	4,007	86.3	2.2%	4.3%	27.0%
Cash	864.2	0.4%	21,416	76.6	0.4%	-0.8%	-2.7%
Cryptocurrency	327.9	0.2%	5,978	16.8	0.3%	0.2%	25.2%
Preferreds	90.5	1.1%	6,462	2.3	0.0%	-0.5%	-7.9%
Specialty/Alternative	79.5	1.5%	3,264	-1.8	-0.1%	2.6%	4.8%
Total	16,027.5	0.7%	524,051	1,801.3	0.3%	1.0%	17.9%

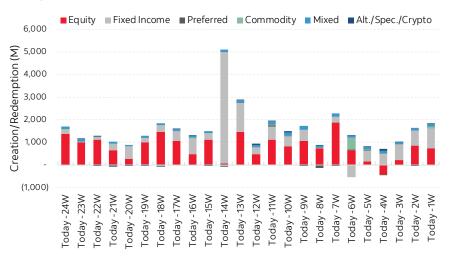
## WEEKLY LARGEST CREATIONS/REDEMPTIONS

Investors poured into front Cdn Universe and Cdn equities & banks (CGSB, ZCN, ZEB); short-term credit and US equities were sold (FSB, ZSP, DMEU).

Ticker	Name	Returns (1-Week)	Short Int (% of SO)	\$ Traded (CAD M)	Net C/R (CAD M)	Net C/R (% of AUM)
CGSB	CI Global Short-Term Bond Fund	0.0%	0.0%	370.9	367.2	576.5%
ZCN	BMO S&P/TSX Capped Composite In	1.3%	0.1%	319.5	275.8	3.4%
ZEB	BMO Equal Weight Banks Index ETF	1.5%	14.8%	934.5	230.0	8.0%
XIC	iShares Core S&P/TSX Capped Comp	1.2%	4.9%	194.7	151.9	1.2%
ZFL	BMO Long Federal Bond Index ETF	-0.5%	0.1%	158.3	121.5	3.5%
XBB	iShares Core Canadian Universe Bon	-	0.3%	149.3	103.3	1.3%
HISA	High Interest Savings Account Fund	0.1%	0.0%	54.2	97.7	6.7%
FSB	CI Enhanced Short Duration Bon	0.2%	206.6%	370.4	-368.4	-67.4%
ZSP	BMO S&P 500 Index ETF	1.2%	0.4%	598.1	-292.2	-1.8%
DMEU	Desjardins American Equity Index ET	1.2%	14.7%	156.5	-137.7	-14.3%
XEG	iShares S&P/TSX Capped Energy Inde	3.1%	7.3%	292.5	-131.9	-8.7%
ZCS	BMO Short Corporate Bond Index ET	0.2%	0.0%	137.0	-99.9	-3.5%
DCBC	Desjardins Canadian Corporate Bonc	0.5%	0.0%	65.5	-69.5	-46.6%
JAPN/B	CI Japan Equity Index ETF	2.2%	0.0%	75.1	-54.5	-6.5%

#### HISTORICAL CREATIONS/REDEMPTIONS BY ASSET CLASS

Strong weekly ETF flows continue to be sustained by elevated fixed income flows, which were highest in 12 weeks



#### LAST WEEK'S MOST ACTIVE ETFS

Investors traded C\$16.0B last week, led by Cdn banks, and Cdn & US equities (XIU, ZEB, ZSP)

Ticker	Name	Returns (1-Week)	Short Int (% of SO)	B/A Spread (bps)	\$ Traded (CAD M)	\$ Traded vs CR/RD
XIU	iShares S&P/TSX 60 Index ETF	1.2%	4.7%		1,256.1	70.0 x
ZEB	BMO Equal Weight Banks Index ETF	1.5%	14.8%	1.6	934.5	4.1 x
ZSP	BMO S&P 500 Index ETF	1.2%	0.4%	2.2	598.1	2.0 x
VFV	Vanguard S&P 500 Index ETF	1.2%	0.0%	4.2	467.7	7.1 x
CGSB	Cl Global Short-Term Bond Fund	0.0%	0.0%	3.2	370.9	1.0 x
FSB	CI Enhanced Short Duration Bon	0.2%	206.6%	2.4	370.4	1.0 x
ZCN	BMO S&P/TSX Capped Composite In	1.3%	0.1%	2.1	319.5	1.2 x
CASH	Global X High Interest Savings ETF	0.1%	0.4%	1.1	301.4	9.6 x
XEG	iShares S&P/TSX Capped Energy Inde	3.1%	7.3%	1.4	292.5	2 x
HQU	BetaPro NASDAQ-100 2x Daily Bull E1	2.7%	0.2%	1.5	288.7	278.8 x
ZAG	BMO Aggregate Bond Index ETF	-0.1%	0.1%	1.4	260.3	3.7 x
XSP	iShares Core S&P 500 Index ETF CAD	1.4%	0.2%	1.9	224.5	17.1 x
XIC	iShares Core S&P/TSX Capped Comp	1.2%	4.9%	1.8	194.7	1.3 x
XUS	iShares Core S&P 500 Index ETF	1.2%	0.0%	1.8	174.1	18.2 x

Sources: Scotiabank GBM estimates and Bloomberg Finance LP.



## **EQUITY FUND FLOWS**

## Last Week's Net Creations/Redemptions by Strategy & Sector

Investors bought growth (C\$314M/+0.7%) and financials (C\$118M/+0.7%)

	\$ Traded	Short Int	AUM	1-Week C/R	Net C/R (% AUM)		
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year
Growth	1,105.4	0.1%	43,357	313.5	0.7%	0.6%	5.0%
Low Volatility	97.8	0.0%	7,325	27.6	0.4%	0.8%	11.4%
Dividend/Income	581.1	0.1%	22,831	71.8	0.3%	1.5%	26.3%
Multi-Factor	24.9	0.0%	2,159	3.6	0.2%	-7.0%	-5.2%
ESG/SRI	25.9	0.0%	6,043	7.8	0.1%	-2.2%	-28.6%
Blend	7,475.4	1.1%	243,526	309.8	0.1%	0.4%	20.4%
Value	330.0	0.2%	12,997	16.0	0.1%	0.8%	12.1%
Momentum	1.4	0.0%	79	-0.4	-0.5%	-0.0%	21.9%
Leverage/Inverse	532.0	0.0%	807	-8.9	-1.1%	-0.7%	-22.4%
Total	10,174.0	0.8%	339,124	740.8	0.2%	0.5%	16.4%
Preferreds	90.5	1.1%	6,462	2.3	0.0%	-0.5%	-7.9%

	\$ Traded	Short Int	AUM	1-Week C/R	Net C/R (% AUM)		
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year
Communications	2.0	0.0%	53	0.8	1.5%	1.5%	58.3%
Consumer Staples	12.6	1.2%	268	2.4	0.9%	1.9%	-9.1%
Financials	1,402.9	1.5%	16,526	118.3	0.7%	-3.5%	-6.8%
Industrials	1.4	0.1%	200	1.3	0.7%	2.5%	4.6%
Info Tech	145.1	0.1%	7,212	37.5	0.5%	1.3%	35.1%
Thematic	129.4	0.2%	12,927	29.5	0.2%	0.7%	-7.9%
Utilities	246.9	0.2%	5,249	10.6	0.2%	0.4%	12.5%
Real Estate	136.8	0.7%	3,544	-14.0	-0.4%	0.5%	8.0%
Health Care	56.3	0.0%	3,817	-16.0	-0.4%	-0.2%	6.1%
Materials	232.5	0.6%	3,031	-25.2	-0.8%	-0.9%	15.9%
Cons. Discretionary	-	0.1%	460	-4.0	-0.9%	-0.1%	18.0%
Energy	412.4	2.7%	3,714	-101.9	-2.7%	0.0%	-4.6%
Sector Subtotal	2,778.3	0.8%	57,002	39.2	0.2%	0.1%	10.3%

## Last Week's Net Creations/Redemptions by Geography

Investors largely favoured Canadian and Global equities

	\$ Traded	Short Int	AUM	1-Week C/R	Ne	et C/R (% AUM)	
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year
Canada	4,630.3	1.7%	104,916	672.7	0.7%	0.4%	7.6%
Global/International	1,352.7	0.3%	84,346	168.0	0.2%	0.6%	21.3%
EM Regional/Country	38.1	0.0%	4,671	5.9	0.1%	0.7%	14.5%
DM Regional/Country	436.8	0.0%	17,927	-1.5	-0.0%	0.2%	8.2%
United States	3,703.7	0.4%	127,264	-104.3	-0.1%	0.5%	23.3%
Total	10,161.5	0.8%	339,124	740.8	0.2%	0.5%	16.4%

## FIXED INCOME, CURRENCIES AND COMMODITIES FUND FLOWS

## Last Week's Net Creations/Redemptions by Strategy & Term/Rating

Investors bought universe, govies, target date, and mixed maturities. Heavily sold credit

	\$ Traded	Short Int	AUM	1-Week C/R		Ne	t C/R (% AUM	)
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-W	eek	1-Month	1-Year
Target Date	181.9	0.1%	3,874	123.7		3.3%	7.3%	164.9%
Government	761.4	0.2%	19,931	265.9		1.3%	2.5%	3.3%
Aggregate	2536.7	0.1%	70,452	801.6		1.2%	2.4%	24.7%
Convertible	2.2	0.0%	146	-		-	-0.3%	-9.7%
Bank Loans	7.1	0.1%	991	-2.6		-0.3%	0.1%	0.8%
Inflation Protected	23.2	0.2%	1,017	-10.1		-1.0%	-0.7%	-27.7%
Corporate	806.9	2.9%	27,666	-397.4		-1.4%	-0.5%	14.7%
FI Subtotal	4,319.3	0.9%	124,076	781.1		0.6%	2.5%	25.8%
Commodity	660.2	0.7%	4,007	86.3		2.2%	4.3%	27.0%
Cash/Currency	864.2	0.4%	21,416	76.6		0.4%	-0.8%	-2.7%
FICC Total	5,843.7		149,500	944.0		0.6%		

	\$ Traded	Short Int	AUM	1-Week C/R	Ne	)	
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year
IG BBB or higher	1723.0	2.0%	51,269	424.1	0.8%	3.4%	32.9%
IG A or Higher	1794.6	0.1%	63,658	340.0	0.5%	2.1%	21.7%
High Yield	47.4	0.0%	9,150	17.0	0.2%	0.5%	17.6%
FI Total	3,564.9	0.9%	124,076	781.1	0.6%	2.5%	25.8%

	\$ Traded	ed Short Int A	AUM	1-Week C/R	Ne	Net C/R (% AUM)		
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year	
Long-Term	531.8	0.1%	12,643	182.7	1.5%	2.2%	36.5%	
Mixed	1122.9	0.3%	65,561	486.0	0.7%	2.3%	24.7%	
Intermediate	298.4	0.0%	17,984	127.4	0.7%	2.4%	9.5%	
Ultra Short	512.7	0.3%	10,934	64.1	0.6%	5.8%	99.2%	
Short-Term	1099.1	4.3%	16,954	-79.1	-0.5%	1.3%	12.3%	
FI Total	3,564.9	0.9%	124,076	781.1	0.6%	2.5%	25.8%	

#### Last Week's Net Commodity-Linked Creations/Redemptions

Outsized flows into Gold ETFs continue commodities' inflow streak

	\$ Traded	Short Int	AUM	1-Week C/R	Ne	et C/R (% AUM	C/R (% AUM)	
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year	
Crude Oil	166.1	1.5%	206	6.3	3.3%	28.2%	-1.8%	
Natural Gas	288.1	1.1%	255	4.0	1.7%	5.8%	56.6%	
Energy Subtotal	454.2	1.2%	461	10.4	2.4%	14.8%	28.1%	
Gold	118.5	0.2%	2,984	82.7	2.9%	3.9%	33.4%	
Silver	82.8	0.8%	418	-3.9	-0.9%	0.0%	-3.3%	
Broad Based	4.6	0.1%	144	-2.8	-1.9%	-4.4%	11.8%	
Commodity Total	660.2	0.7%	4,007	86.3	2.2%	4.3%	27.0%	



## **CRYPTOCURRENCY FUND FLOWS**

#### Last Week's Net Creations/Redemptions by Strategy

Bitcoin ETFs saw inflows for first time in weeks

	\$ Traded	Short Int	AUM	1-Week C/R	Net C/R (% AUM)		
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year
Multi-Crypto	1.3	0.1%	56	0.6	1.1%	1.4%	-5.2%
Bitcoin	266.9	0.2%	4,637	20.9	0.5%	0.5%	36.7%
Ether	59.7	0.3%	1,285	-4.6	-0.4%	-0.7%	0.8%
Total	327.9	0.2%	5,978	16.8	0.3%	0.2%	25.2%

## ACTIVE STRATEGIES FUND FLOWS

#### Last Week's Net Creations/Redemptions by Strategy

Once again, proprietary and smart beta strategies lead 'active' flows

	\$ Traded	Short Int	AUM	1-Week C/R	Ne	)	
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year
Single Stock	63.6	0.6%	388	10.3	2.8%	10.9%	224.2%
Factor/Multi-Factor	191.9	0.2%	9,804	102.3	1.1%	2.5%	38.6%
Dividend/Income	414.3	0.1%	13,525	69.7	0.5%	1.0%	29.1%
True Active	2,596.8	0.9%	98,081	483.3	0.5%	2.0%	26.6%
Mixed Allocation	293.4	0.0%	19,258	86.3	0.5%	2.0%	33.4%
Smart Beta	5.5	0.0%	325	-1.4	-0.4%	-23.0%	-67.0%
Proprietary	47.3	0.1%	2,501	-10.8	-0.4%	-7.1%	-27.9%
Total	3,612.9	0.3%	143,882	739.8	0.5%	1.1%	21.9%

### Last Week's Net Creations/Redemptions by Provider

Crypto ETFs from CI ETFs and Global X saw the largest inflows (as % of AuM)

	# of Crypto AUM Market Net C/R		Net C/R	Net C/R (% AUM)			
	ETFs	(CAD M)	Share	(CAD M)	1-Week	1-Month	1-Year
Purpose	14	2,902	48.5%	-5.6	-0.2%	-1.1%	-6.8%
CIETFs	6	1,861	31.1%	20.3	1.2%	3.9%	31.5%
Fidelity	3	554	9.3%	2.0	0.4%	2.2%	425.9%
ЗiQ	2	374	6.3%	-1.0	-0.3%	4.7%	120.5%
Evolve	6	273	4.6%	0.6	0.2%	-15.9%	-22.9%
Global X	1	14	0.2%	0.5	3.4%	-12.1%	8.8%
Total	32	5,978	100.0%	16.8	0.3%	0.2%	25.2%

## Last Week's Net Creations/Redemptions by Asset Class

Within active, fixed income and equity ETFs were broadly bought

	\$ Traded (CAD M)	Short Int (% of SO)	AUM (CAD M)	Net C/R (CAD M)	Net C/R (% AUM) 1-Week 1-Month 1-Yea		) 1-Year
	(CAD M)	(% 01 50)	(CAD M)	(CAD M)	I-WEEK	I-IMOITUT	I-Teal
Fixed Income	1,680.7	1.9%	44,575	306.0	0.7%	2.6%	32.9%
Mixed Allocation	278.5	0.0%	19,707	99.8	0.5%	2.3%	35.9%
Equity	1,553.1	0.1%	75,235	338.2	0.5%	1.1%	21.3%
Specialty/Alternative	95.5	0.5%	4,150	-1.7	- <mark>0</mark> .0%	1.1%	13.5%
Commodity	5.2	0.1%	215	-2.5	-1.2%	-1.8%	6.0%
Total	3,612.9	0.5%	143,882	739.8	0.5%	1.1%	21.9%

## **ESG-FOCUSED FUND FLOWS**

#### Last Week's Net Creations/Redemptions by ESG Attribute

Concentration: only two ESG ETFs are responsible for bulk of flows

	\$ Traded	Short Int	AUM	1-Week C/R	Net C/R (% AUM)		
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year
Socially Responsible	12.4	0.0%	1,647	6.1	0.4%	1.2%	17.1%
Broad ESG	101.0	0.0%	14,211	29.6	0.2%	0.8%	-0.4%
Clean Energy	1.7	0.1%	128	-0.2	-0.1%	-0.1%	8.6%
Env. Friendly	6.6	0.0%	1,538	-2.4	-0.2%	-5.0%	-3.8%
Climate Change	3.7	0.0%	145	-1.1	-0.7%	0.2%	8.6%



### **PROVIDER MARKET SHARE**

Record AUM: 41 Providers have total AuM of C\$524B (+37% YoY)

	# of	AUM	Market	Net C/R (% AUM)		
Providers	# OI ETFs	(CAD M)	Share	1-Week	1-Month	1-Year
iShares	164	134,002	25.6%	0.4%	1.0%	14.6%
BMO GAM	194	121,141	23.1%	0.4%	0.7%	12.5%
Vanguard	38	83,018	15.8%	0.2%	1.4%	22.7%
Global X	132	36,579	7.0%	0.2%	-0.2%	17.7%
CIETFs	132	21,288	4.1%	-0.5%	-1.1%	-3.2%
TD AM	48	17,582	3.4%	0.5%	1.1%	40.9%
Mackenzie	59	14,818	2.8%	0.3%	-0.5%	0.6%
Fidelity	50	13,382	2.6%	1.8%	4.9%	160.8%
National Bank	16	12,562	2.4%	-0.1%	0.4%	11.2%
Purpose	71	10,661	2.0%	0.0%	0.8%	3.1%
RBC GAM	66	7,768	1.5%	1.8%	4.4%	53.7%
Invesco	63	6,661	1.3%	1.1%	-0.6%	11.1%
1832 Asset Management	33	6,240	1.2%	-0.1%	0.2%	41.0%
Hamilton Capital	24	5,909	1.1%	0.8%	3.1%	84.0%
Other (28)	381	32,439	6.2%	0.4%	2.0%	21.3%
Total	1,471	524,051	100.0%	0.3%	1.0%	17.9%

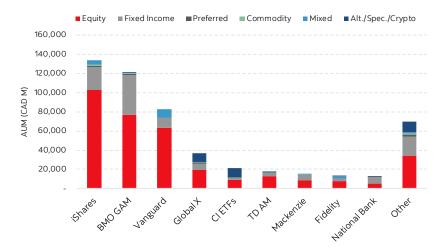
#### LAST WEEK'S LARGEST NET CREATIONS/REDEMPTIONS BY PROVIDER

Mulvihill and Quadravest gathered the most assets (as % AUM) last week

	Average Fund Size	AUM	Net C/R	Net C/R (% AUM)		
Providers	(CAD M)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year
Mulvihill	48.8	146.5	5.7	4.1%	3.2%	64.0%
Quadravest	8.9	8.9	0.3	3.6%	16.0%	N/A
Evolve	74.7	4,035.8	116.2	2.0%	5.2%	11.4%
Fidelity	267.6	13,382.4	240.0	1.8%	4.9%	160.8%
RBC GAM	117.7	7,767.9	134.4	1.8%	4.4%	53.7%
Middlefield	91.5	549.3	7.4	1.4%	1.1%	-6.8%
Invesco	105.7	6,660.6	75.0	1.1%	-0.6%	11.1%
PIMCO	369.4	2,955.6	29.9	1.0%	3.9%	-5.9%
Russell Investments	16.0	64.1	-2.1	-3.2%	-1.1%	-15.2%
Forstrong ETFs	4.3	21.6	-0.5	-2.5%	-0.1%	318.6%
Desjardins	167.0	4,008.9	-94.5	-2.3%	-2.8%	110.8%
Ninepoint	82.1	903.4	-8.9	-1.0%	-1.5%	-18.4%
AGF Investments	79.9	958.7	-9.0	-0.9%	1.4%	-19.6%
CIETFs	161.3	21,288.2	-140.9	-0.5%	-1.1%	-3.2%
ЗiQ	186.9	373.8	-1.0	-0.3%	4.7%	120.5%
1832 Asset Management	189.1	6,240.5	-4.9	-0.1%	0.2%	41.0%

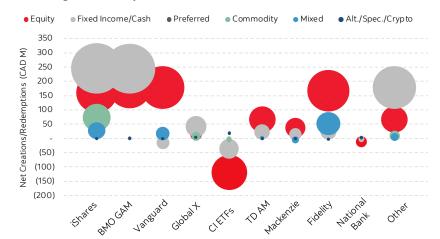
## **ASSET MIX BY PROVIDER**

The five largest providers now account for ~75% of the ETF Canadian landscape



#### WEEKLY CREATIONS/REDEMPTIONS BY ASSET CLASS

Canada's Big Three clearly dominated ETF creations last week across asset classes



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